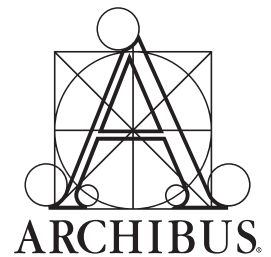


ARCHIBUS



**Delivering Business Intelligence
to Reduce Cost, Mitigate Risk, and Optimize Service Levels**



- Property & Lease Management
- Strategic Space Planning
- Project Management
- Capital Budgeting
- Condition Assessment
- Help Desk & Work Order Management
- Emergency Preparedness
- Preventive Maintenance
- Furniture & Equipment Tracking
- Telecom & Cabling Management
- Moves, Adds, Changes
- Space Usage & Chargeback
- Regulatory Compliance
- Risk Mitigation
- Environment + Sustainability
- Fleet Management
- Maintenance/Repair Operations

The #1 Solution for Total Infrastructure and Facilities Management in the World
Over 4 million users prove it daily—saving their organizations over \$100 billion annually

ARCHIBUS: Your Integrated Solution for Real Estate, Infrastructure, and Facilities Management

Your infrastructure and facilities are crucial to the overall performance of your organization. By effectively managing them, you can better respond to organizational and market shifts while reducing your overall cost structure and improving asset utilization. By using just one integrated solution, you can leverage pre-existing data, reduce inconsistent information, and ease the burden of supporting multiple information technology systems. Whether you lease, own, or outsource your facility operations, you can boost productivity and profitability with one integrated, end-to-end solution—ARCHIBUS.

Benefits

- Improves operational effectiveness and minimizes unnecessary expenditures by optimizing asset and infrastructure life cycles
- Creates an accurate, central information repository to control spending and improve asset allocation
- Provides intelligent dashboards and reports that track key performance indicators, mitigate risk, and address regulatory mandates, such as Sarbanes-Oxley
- Streamlines business processes via workflow control to improve operational efficiency

Addresses critical issues:

Real Estate Management

- Portfolio Management
- Lease & Property Administration
- Capital Budgeting
- Project Planning

Facilities Management

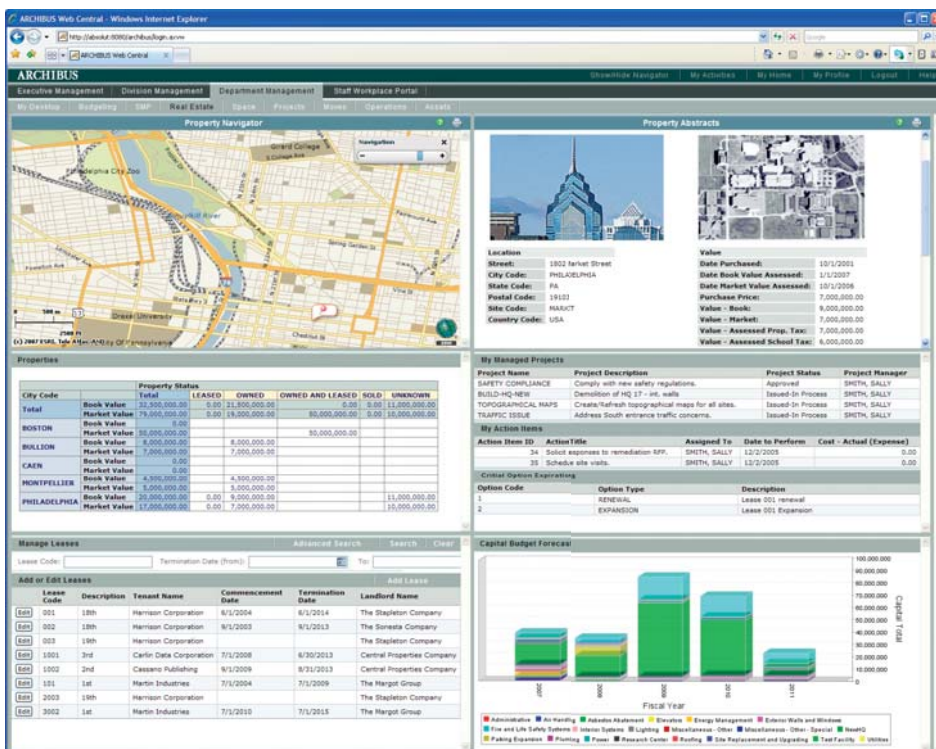
- Strategic Space Planning
- Space Inventory & Allocation
- Space Usage & Chargeback
- Move Management
- Design & Project Management
- Room Reservations & Hoteling
- Emergency Preparedness

Operations Management

- Maintenance & Repair Operations
- Preventive & Predictive Maintenance
- Resource Balancing & Parts Inventory
- Help Desk & Work Order Management
- Condition Assessment
- Environmental Sustainability Assessment
- Housekeeping
- Key Control & Security
- Fleet Management

Infrastructure Asset Management

- Furniture & Equipment Management
- Telecommunications & Cable Management
- Service Level Agreement Management
- Project Administration



Users can access personalized, intelligent dashboards to drill-down through critical information and 10,000+ reports "out-of-the-box"



Optimize Asset and Infrastructure Life Cycles

- Track life cycle expenditures on property, plant, equipment, and infrastructure
- Forecast needs and their associated expense to select the most cost-effective capital planning scenarios
- Analyze the value and performance of assets to better prioritize capital spending
- Improve overall space usage via powerful reporting and chargeback functionality

"Telefónica's space rationalization project... delivered **€ 968 Million in savings and benefits**... we couldn't have done it without ARCHIBUS."

—Luis Calavia, Facility Manager
Telefónica Inmobiliaria S.A.



Streamline Business Processes

- Manage capital budgets and projects effectively using weighted performance scorecards
- Simplify the work request and work order process with easy-to-use Web forms and workflow control
- Perform comprehensive condition assessments to proactively identify potential problems and ensure regulatory compliance
- Optimize labor and materials to decrease maintenance costs while improving uptime and customer satisfaction

"We use ARCHIBUS for preventive maintenance...and were able to realize **savings of about 5% of our total maintenance budget**, or about \$130,000 a year."

—Wayne Schacher, Facilities & Support Services
Ball Aerospace & Technologies Corp.



Centralize Asset Information

- Identify types and durations of space usage and vacancies to strategically plan for expansion or consolidation
- Web-enable tasks such as move requests, work orders, and space surveys to create a self-service environment that increases productivity and reduces costs
- Link data with graphics for quick, accurate reporting to internal and external parties
- Consolidate reporting from diverse locations, easily rolling up data in various languages, currencies, and measurement units

"To tie space, employee, organization, and asset information together in a multidivisional organization is very valuable...and ARCHIBUS is a critical component. We saved **over \$1 Million in project management fees** alone."

—Donnie Walden, Director, Facility Information Systems,
Turner Broadcasting, Inc.



Fully Integrated, Rapidly Deployed Solution

- Fully integrated, end-to-end suite of ARCHIBUS applications addresses all aspects of real estate, infrastructure, and facilities management
- Commercial-off-the-shelf (COTS) delivery enables deployment in 90 days or less and payback within 6 months
- Over 10,000 reports available right "out-of-the-box"
- Open system architecture enables easy data exchange with other ERP systems and data sources
- Scalable, modular structure lets users assemble the combination of applications and deployment options that best fits their requirements and budget

A Proven Solution

- Over 3,000,000 users make ARCHIBUS the #1 solution in the world
- Nearly half the Fortune 50 companies use ARCHIBUS to gain competitive advantage
- Expenditures related to ARCHIBUS products and services exceed \$1.7 Billion annually
- Worldwide presence in 130 countries and global coverage over 1,600 professionals
- 25 years of experience in delivering successful solutions, on-time and on-budget

"With ARCHIBUS, the Workplace Services organization has so far delivered **over \$20 Million in annual savings** to the company in space costs alone."

—Richard Angel, Project Manager,
Workplace Services, Procter & Gamble



Control Spending and Mitigate Risk

- Establish benchmarks and key performance indicators to facilitate continuous improvement
- Enforce pre-determined standards to ensure organizational objectives are met
- Maintain objective, defensible data that satisfies internal or external reporting requirements, such as the Sarbanes-Oxley Act
- Integrate facilities and infrastructure data with other ERP systems to minimize inconsistent data and reduce errors

Complete and Integrated—4,000,000 Users Prove it Daily

ARCHIBUS is the #1 provider of real estate, infrastructure and facilities management solutions in the world, with expenditures for ARCHIBUS-related products and services exceeding \$1.7 billion (US). With ARCHIBUS, organizations can use a single, comprehensive, integrated solution to make informed strategic decisions that optimize return-on-investment, lower asset life-cycle costs, and increase enterprise-wide productivity—reducing their infrastructure and facilities related costs by as much as 34%.

Today, more than 4,000,000 ARCHIBUS users around the globe collectively save over \$100 billion each year for their organizations. Available in over 130 countries and more than two dozen languages, ARCHIBUS is supported through a global network of over 1,600 professionals.



Some of the 16,000+ organizations that benefit from ARCHIBUS:

Energy/Transportation

- American Electric Power
- Belgian Rail
- ConocoPhillips
- Hydro One
- Qantas Airways

Finance/Insurance

- Bank of England
- PNC Bank
- Royal Bank of Scotland
- UBS
- USAA

Government

- Environmental Protection Agency
- European Space Agency
- Hamilton Count, Ohio
- Public Works & Gov't Services Canada
- State of Minnesota
- US Internal Revenue Service

Healthcare

- Kaiser Permanente
- MD Anderson Cancer Center
- National Health Service Trust
- National Institutes of Health
- Partners HealthCare

Education

- City University of New York
- Denver Public Schools
- Johns Hopkins University
- Princeton University
- University of Sydney

Manufacturing

- General Motors
- Hewlett-Packard

IBM

- Philips
- Raytheon

Non-Profit

- Habitat for Humanity
- Perth Zoo
- Victoria & Albert Museum

Pharmaceuticals

- Amgen
- Pfizer

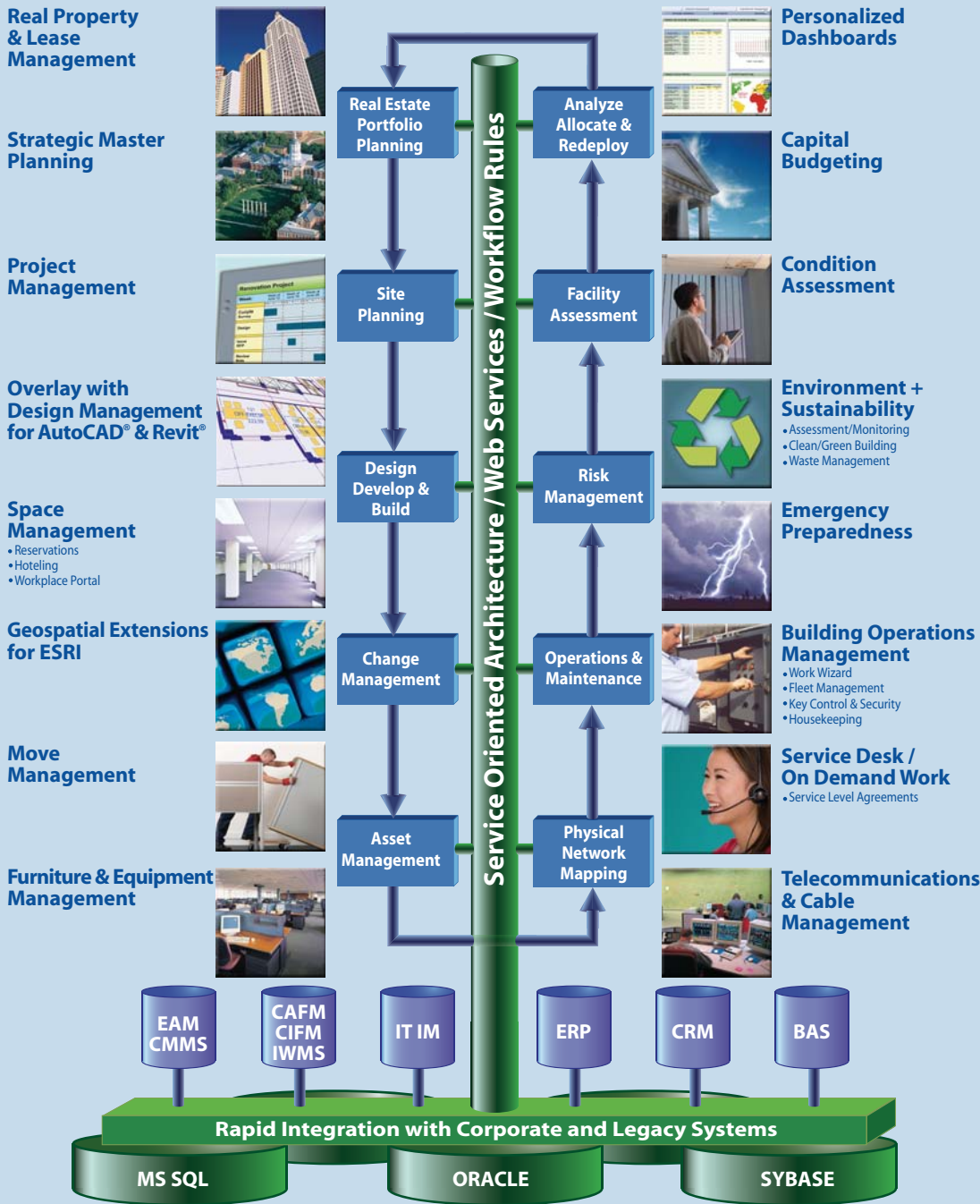
Sanofi-Aventis

Services

- Deloitte Touche Tohmatsu
- Dow Jones & Company
- Google
- Siemens Medical Solutions
- Sony Pictures

and many more...

ARCHIBUS applications offer complete end-to-end solutions with rapid integration and deployment in just 30 days



For more information on how your organization can benefit from implementing ARCHIBUS, visit www.archibus.com/cor7

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